



MASTER AGREEMENT #061626
CATEGORY: Law Enforcement Equipment
SUPPLIER: Rampart USA Corp.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Rampart USA Corp., 304 S. Jones Blvd., Suite 4744, Las Vegas, NV 89107 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article I:
General Terms

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

- D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.
- E. **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on 10/2/2030, unless it is cancelled or extended as defined in this Agreement.
1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- F. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- G. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in 061626 ("RFP") to Participating Entities. In Scope solutions include:
1. Sourcewell is seeking proposals for Law Enforcement Equipment, construed to consist of equipment, gear, tools, and instruments (including related services), designed or used for law enforcement, corrections, security, and defense activity, criminal investigation, tactical response, and traffic enforcement, of the following types:
 - a. Law enforcement duty gear;
 - b. Traffic safety enforcement equipment, devices, and instruments;
 - c. Crime scene management and evidence collection equipment and supplies;
 - d. Tactical and Explosive Ordnance Disposal (EOD) equipment (with the exception of those items excluded in subsections 2. or 3. below); and,
 - e. Services related to the respondents offering of the solutions in subsections 1. a. – d. above, such as training, installation, testing, maintenance, warranty programs, and technical support.
- H. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- I. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- J. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

- K. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcwell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- L. **Open Market.** Supplier's open market pricing process is included within its Proposal.
- M. **Supplier Representations:**
1. **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
 2. **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
 3. **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- N. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- O. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time during the term of this Agreement.
- P. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**
1. Sourcwell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcwell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.
 2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and

conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

- All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the

compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier

certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable

requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

Article II: Sourcewell and Supplier Obligations

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- A. **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
- Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement

and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

- F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be

deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

- K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

S. Grant of License.**1. During the term of this Agreement:**

- a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
- b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. Limited Right of Sublicense. The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.**3. Use; Quality Control.**

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. Termination. Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.**T. Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

- U. **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
 4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.
- W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

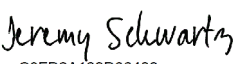
Article III: Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.
- C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

- D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Signed by:

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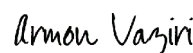
By: _____

Jeremy Schwartz

Title: Chief Procurement Officer

Date: 10/5/2026 | 11:58 AM CDT

Rampart USA Corp.

Signed by:

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By: _____

Armon Vaziri

Title: Vice President

Date: 10/5/2026 | 8:49 AM CDT

ATTACHMENT 1**PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS**

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).

When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. Copeland "Anti-Kickback" Act.

1. **Supplier.** The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.
2. **Subcontracts.** The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.
3. **Breach.** A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
2. **Violation; liability for unpaid wages; liquidated damages.** In the event of any violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of \$27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages.** The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts.** The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5). Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. Rights To Inventions Made Under a Contract or Agreement.

If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).

Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. Debarment And Suspension (Executive Orders 12549 And 12689).

A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).

Suppliers who apply or bid for an award of more than \$100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding \$100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Supplier, _____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Supplier's Authorized Official

Name and Title of Supplier's Authorized Official

Date

H. Record Retention Requirements.

To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. Energy Policy And Conservation Act Compliance.

To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. Buy American Provisions Compliance.

Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. Access to Records (2 C.F.R. § 200.336).

Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. Procurement of Recovered Materials (2 C.F.R. § 200.322).

A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. Federal Seal(s), Logos, And Flags.

The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. No Obligation by Federal Government.

The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. Program Fraud and False or Fraudulent Statements or Related Acts.

The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. Federal Debt.

The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. Conflicts Of Interest.

The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. Executive Order 13224.

The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. Prohibition On Certain Telecommunications and Video Surveillance Services or Equipment.

To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. Domestic Preferences for Procurements.

To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. Build America, Buy America Act (BABAA).

Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

“Name of Organization:

Name of Program:

Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):

Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:

- We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
- We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance
- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and
- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity.”

W. Additional FEMA Recommended Provisions:

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

- i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.
- ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:
 - (a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

- (b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;
- (c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or
- (d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

- i. This clause does not prohibit Suppliers from providing—
 - (a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
 - (b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.
- ii. By necessary implication and regulation, the prohibitions also do not apply to:
 - (a) Covered telecommunications equipment or services that:
 - (1) Are not used as a substantial or essential component of any system; and
 - (2) Are not used as critical technology of any system.
 - (b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

- i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

reporting the information.

- ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:

- (a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.
- (b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

- 2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

- a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass-through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

- i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

- b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

- c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

d. **Copyright and Data Rights.**

License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**

Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

RFP 061626 - Law Enforcement Equipment

Vendor Details

Company Name:	Rampart USA Corp
Does your company conduct business under any other name? If yes, please state:	Default
Address:	810 Dominican DR Nashville, Tennessee 37228-1906
Contact:	Diane Rieken
Email:	drieken@rampartcorp.com
Phone:	613-729-0446 4714
Fax:	613-729-0446
HST#:	

Submission Details

Created On:	Tuesday April 28, 2026 06:39:19
Submitted On:	Friday June 12, 2026 07:32:41
Submitted By:	Diane Rieken
Email:	drieken@rampartcorp.com
Transaction #:	e7f0dbb0-0556-47ec-994b-d6b0a5dd518a
Submitter's IP Address:	10.13.0.6

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond "N/A" if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer's corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	Rampart USA Corp.	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	Not Applicable - Rampart USA Corp. will be responsible	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	9ZLB2	*
5	Provide your NAICS code applicable to Solutions proposed.	339113 – Armor & helmets 334511 – Night vision & thermal 334290 – Communications 332999 – Restraints & breaching tools 423490 - Other Professional Equipment and Supplies Merchant Wholesalers 314999 – Tactical nylon gear 315990 – Uniforms & apparel 335139 – Lighting 325998 – OC spray & chemicals 423850 – Police equipment distribution 333314NV Night Vision Equipment - Includes night vision equipment, such as cameras with night vision, etc. 339999 All Other Miscellaneous Manufacturing	
6	Proposer Physical Address:	304 S Jones Blvd Suite 4744 Las Vegas, NV 89107 United States	*
7	Proposer website address (or addresses):	https://rampartcorpusa.com/	*

8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer.	Armon Vaziri, Vice President, 304 S Jones Blvd Suite 4744, Las Vegas, NV 89107. avaziri@rampartcorp usa.com, 1-844-729-0446	*
9	Identify the Proposer's primary contact for this proposal, include name, title, address, email address, and phone number:	Armon Vaziri, Vice President, 304 S Jones Blvd Suite 4744, Las Vegas, NV 89107. avaziri@rampartcorp usa.com, 1-844-729-0446	*
10	Identify the Proposer's other contacts for this proposal, if any, include name, title, address, email address, and phone number.	Jenna Schulz, Director of Sales Operations, 304 S Jones Blvd Suite 4744, Las Vegas, NV 89107. jschulz@rampartcorp usa.com, 1-844-729-0446 ext 4243	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	Established in 2010, Rampart International Corp. was founded with a mission to offer the world's finest operational equipment to military, law enforcement, and first-responder organizations. Over the years, Rampart International has gained a reputation for unmatched customer service and dedication to the end user. After more than a decade of success and high customer satisfaction, in 2020, Rampart International expanded into the United States with the foundation of its sister company, Rampart USA Corp. Since then, Rampart USA has experienced phenomenal growth as a specialized provider of the world's finest operational equipment from European and US manufacturers to several hundred agencies across the United States. Rampart USA supports municipal, county, state, federal, and military organizations with a comprehensive portfolio of tactical equipment, officer safety products, duty gear, medical equipment, breaching tools, evidence collection supplies, training equipment, and many other related solutions from leading manufacturers. Our mission is to provide frontline professionals with reliable access to mission-critical equipment, responsive customer service, and operational expertise tailored specifically to the law enforcement, military, and public safety sectors. Rampart USA has built strong relationships with industry-leading manufacturers and maintains deep knowledge of procurement requirements, operational readiness standards, and agency deployment needs. We have extensive experience supporting law enforcement agencies, tactical teams, corrections agencies, military organizations, and emergency response units through direct sales, cooperative purchasing programs, and long-term procurement relationships. Our high customer satisfaction was built on offering exclusive	*

		access to a variety of growing brands. Our extensive offerings include partnerships with manufacturers in Europe providing unique, high-quality products agencies need and frontline officers appreciate. Our diverse portfolio of products addresses the specialized needs of every agency. Our partnerships provide clients with access to proven solutions that are often unavailable through other channels. Rampart USA's ability to identify, evaluate, and integrate emerging needs, trends, and technologies ensures that customers receive cutting-edge capabilities tailored to complex operational requirements and evolving security challenges. Rampart USA has developed a strong track record of supporting customers operating in multiple jurisdictions, providing solutions that reflect an understanding of varied regulatory environments and operational requirements. We distinguish ourselves through deep subject-matter expertise across many sectors. We bring together experienced professionals with specialized knowledge gained through years of operational, technical, and strategic work in complex environments. With a skilled national sales force, this expertise enables us to provide customers with informed guidance and practical solutions.	
12	Describe what specific outcomes or deliverables your company anticipates upon receiving an award from Sourcwell.	Rampart USA anticipates delivering measurable procurement value, operational efficiency, and improved equipment accessibility for Sourcwell-participating entities through a resulting agreement. Some of the outcomes we expect to deliver include the following: • Streamlined cooperative purchasing access for law enforcement and public safety agencies • Reduced procurement timelines and administrative burden • Competitive contract pricing across a broad portfolio of tactical equipment and public safety products • Improved, expanded access to specialized mission-critical equipment, officer safety solutions, and emerging technologies • Consistent, responsive customer support and account management • Enhanced operational readiness for participating agencies • Simplified procurement compliance Rampart USA also anticipates increased collaboration with participating entities to identify agency-specific operational requirements and provide tailored equipment solutions that improve officer safety and mission effectiveness	*
13	Provide non-confidential indicators that demonstrate your organization's financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements)	Rampart USA maintains stable operations supported by long-term relationships with major equipment manufacturers and customers throughout North America. Internationally, Rampart has been in this business since 2010, and with our record of consistent customer satisfaction, we expanded to the United States in 2020 and have been experiencing continuous growth since then. With multiple years of expanding operation in the law enforcement and tactical equipment industry, Rampart USA has	*

	• Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.	established strong supplier relationships with internationally recognized manufacturers, enabling access to high-quality products and innovative solutions that meet the evolving demands of our customers. Over time, we've achieved consistent sales growth within government and public safety markets. Rampart USA has developed a reputation for reliability, product expertise, and customer-focused service for a broad and diverse customer base. Our growth is supported by a robust operational infrastructure designed to ensure efficient order fulfillment, inventory management, and responsive customer service. Our active participation in government procurement and cooperative purchasing programs helps agencies streamline acquisition processes and gain efficient access to the equipment and solutions they require to support their critical missions. Attached is banking and accounting documentation attesting to Rampart USA's financial strength and long-term stability.	
14	Describe your US market share for your proposed Solutions. OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	Since 2020, Rampart USA has provided equipment, procurement support, and mission-critical solutions to a wide range of law enforcement, corrections, military, and government organizations across the United States. We serve a diverse and growing customer base that includes federal, state, and local agencies of varying sizes, missions, and operational requirements. Rampart USA works with customers ranging from municipal police departments and sheriff's offices to federal agencies and specialized tactical units. Our expanding national footprint is supported through a combination of direct sales, cooperative purchasing programs, strategic manufacturer partnerships, and agency-focused support initiatives, enabling us to deliver effective procurement solutions nationwide. A key differentiator for Rampart USA is our exclusive brands and products. In addition to representing many of the industry's leading manufacturers, Rampart USA exclusively develops, distributes, and supports the WARQ and Defilade product lines, providing agencies with access to innovative solutions uniquely available through Rampart. Most notably, the WARQ Force-on-Force Training Helmet has become a leading training platform across the United States and is currently utilized by more than 400 end-user organizations, including federal agencies, military units, corrections organizations, and specialized tactical teams. This exclusive capability enables agencies to conduct realistic force-on-force training while enhancing participant safety and operational effectiveness. Rampart USA is also the exclusive distributor for Elynxo one of only two distributors in the US for Sordin and Ghosthood. Through its exclusive product portfolio, manufacturer partnerships, cooperative purchasing opportunities, and responsive customer support, Rampart USA continues to expand its operational footprint and deliver innovative, mission-	*

		focused solutions to agencies nationwide.	
15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	N/A	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	No	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years? If so, please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	No	*
18	Describe any relevant industry awards or achievements that your organization has received in the past three (3) years, including the year received.	Rampart USA has not received any industry awards or formal organizational achievements within the past three (3) years that are relevant to this solicitation.	*
19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	100%	*
20	What percentage of your sales were to the education sector in the past three (3) years? This and the previous line should not	0%	*

	exceed 100%.		
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	Rampart USA currently holds a cooperative purchasing agreement with the National Purchasing Partners (NPP) program.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the sales volume for each of these contracts over the past three (3) years.	N/A	*

Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Fairfax County Police Department	Gary Luther	(571) 396-1540	*
Madison Police Department – North District	Sgt. Ben Enstrom	(608) 577-4257	*
Frisco Police Department	Wesley Colvin	(972) 292-6010	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcwell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best	Rampart USA is best described as a distributor and reseller, specializing in law enforcement, tactical, military, and public safety equipment solutions. Rampart USA maintains authorized distributor and reseller relationships with numerous leading manufacturers across the public safety industry, providing customers with access to trusted, mission-critical equipment and solutions. Documentation confirming authorized-reseller status can be provided upon request where applicable. Rampart USA operates through a combination of direct sales personnel, manufacturer partnerships, distribution networks, and fulfillment partners to support agencies throughout the United States. This integrated approach enables us to efficiently deliver products, provide responsive customer support, and meet the procurement needs of all agencies.	

	described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?		
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested Solutions.	Rampart USA utilizes a specialized sales team focused exclusively on supporting government, law enforcement, military, corrections, and public safety agencies across North America. Our team currently includes five full-time territory managers strategically positioned to support customers throughout the United States, complemented by a dedicated inside sales and customer support team that manages test and evaluation programs, customer service inquiries, quotation development, order processing, and warranty/RMA functions. Territory managers work directly with procurement officers, command staff, tactical units, training divisions, and emergency response personnel to identify operational requirements and recommend mission-appropriate solutions that comply with agency procurement standards and policies. This consultative approach ensures agencies receive tailored solutions that meet both operational and budgetary objectives. Rampart USA's sales, customer support, and operations teams are closely integrated to provide continuity throughout the procurement lifecycle. This collaborative structure enables seamless communication, timely issue resolution, and consistent support from initial product evaluation through fulfillment, delivery, training, and post-sale service. As part of our continued growth strategy, Rampart USA plans to expand its field sales organization to ten regional territory managers by the end of 2027. Planned regional additions include dedicated representatives in California, the Washington, D.C. metropolitan area, Michigan, and Florida, further strengthening our ability to provide localized support and responsive service to agencies nationwide.	*
26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	Rampart USA delivers solutions through a national sales team that supports customers across the United States. This direct sales model enables consistent customer engagement, product expertise, and responsive support throughout the procurement process. Product fulfillment is supported through a central warehouse that serves as our primary distribution hub, enabling efficient inventory management and order processing. Where available, Rampart USA also utilizes direct shipping from manufacturers to customer locations, reducing delivery times and improving logistical efficiency. This combination of national sales coverage, centralized warehousing, and direct shipping capabilities	*

		allows Rampart USA to effectively serve Sourcewell partner agencies nationwide.	
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	Rampart USA maintains a growing national sales and customer support organization dedicated to serving government, law enforcement, military, corrections, and public safety customers throughout the United States. Our team currently includes five full-time regional territory managers who provide direct field support to agencies across multiple states, supported by a dedicated inside sales and customer service team responsible for test and evaluation programs, quotations, procurement support, order management, customer service, and warranty/RMA processing. Our field and inside sales personnel work collaboratively to support agencies at every stage of the procurement process, from product evaluation and demonstrations through acquisition, delivery, training, and post-sale support. This integrated approach ensures customers receive responsive service and technical expertise regardless of location or agency size. Rampart USA's customer support structure is designed to maximize coverage and responsiveness by leveraging shared resources across territories and customer segments. This model allows our team to efficiently support a diverse customer base that includes municipal police departments, sheriff's offices, state agencies, federal organizations, military units, correctional institutions, and public safety agencies nationwide. As part of our long-term growth strategy, Rampart USA plans to expand its field sales organization to ten regional territory managers by the end of 2027, including new dedicated coverage in California, the Washington, D.C. metropolitan area, Michigan, and Florida. This expansion will further enhance our ability to provide localized support, strengthen customer relationships, and deliver responsive service to agencies across the United States.	*
28	Describe the ordering process from sales/consultation, how the order is placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles and responsibilities in the ordering process.	Rampart USA utilizes the NetSuite Enterprise Resource Planning (ERP) system to manage the entire order-to-fulfillment process through a centralized platform for the highest degree of operational efficiency. The process begins during the sales and consultation phase, where customer requirements are assessed and opportunities, quotations, pricing, and customer information are entered into the ERP system. Then our sales personnel accurately configure solutions, generate quotes, and maintain a complete record of customer interactions through this system. Once a quote is approved, it is converted into a sales order within NetSuite. The system then initiates downstream processes including inventory verification, procurement, order planning, project setup, fulfillment, scheduling, shipping coordination, invoicing, and order tracking. Because all activities are managed within a single system, we have real-time visibility into order status and can proactively address customer requirements throughout the process. Where distributors or dealers are involved, they may submit or fulfill orders through integrated workflows, while Rampart USA maintains	*

		overall customer communication, order oversight, and project coordination through NetSuite. This approach ensures a seamless customer experience, clear accountability, and consistent management of the procurement and fulfillment process through final delivery.	
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	Rampart USA maintains a customer service program designed to provide responsive, knowledgeable, and timely support throughout the procurement, fulfillment, training, warranty, and post-delivery lifecycle. Customer inquiries are directed to dedicated customer support personnel who serve as primary points of contact and coordinate with sales, operations, logistics, and manufacturer partners as needed. All customer interactions, orders, support requests, and service activities are tracked through our NetSuite ERP system, providing visibility, accountability, and real-time status updates across departments. Rampart USA is committed to industry-leading responsiveness. Standard customer inquiries are typically acknowledged and responded to within 12 business hours or less, with many requests receiving same-day responses. Urgent operational issues are targeted for response within 4 business hours. In the event of a critical service issue, product failure, order discrepancy, warranty concern, or mission-impacting operational issue, Rampart USA will provide the customer with an initial corrective action plan, identified responsible parties, and next steps within 24 hours of notification. Our escalation process is structured to ensure rapid resolution and executive visibility when required. Customer issues are initially managed by the assigned Territory Manager or Customer Support Representative. If a satisfactory resolution is not achieved promptly, the issue is escalated within hours to the appropriate Sales Manager for review and resource allocation. Critical or unresolved matters are further escalated to executive leadership, ensuring immediate visibility and access to decision-makers. Escalations remain actively monitored until closure, and customers receive regular progress updates throughout the resolution process. Rampart USA's integrated sales, customer service, and operations teams share responsibility for meeting service-level objectives and maintaining customer satisfaction. This collaborative approach ensures consistent communication, proactive issue management, and rapid access to technical, operational, and executive resources. By combining dedicated customer support personnel, regional territory managers, and executive oversight, Rampart USA delivers responsive and accountable support to law enforcement, military, corrections, public safety, and government customers nationwide.	*
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	Rampart USA has the operational capability to provide the requested solutions to Sourcewell participating entities throughout the United States through its established supplier relationships, distribution infrastructure, and logistics partnerships. Rampart USA supports participating entities through nationwide	*

		product sourcing capabilities, direct shipment options where available, and access to thousands of unique and exclusive products from leading domestic and international manufacturers. Our extensive supplier network allows us to source and deliver specialized law enforcement, military, corrections, and public safety equipment efficiently while maintaining compliance with agency procurement requirements. Dedicated account managers work directly with participating entities throughout the procurement process, providing product expertise, quotation support, order management, and post-sale service. To support nationwide fulfillment, Rampart USA utilizes an integrated third-party logistics (3PL) partner located in Michigan, providing centralized warehousing, inventory management, order processing, and distribution capabilities. In addition, Rampart USA maintains logistics operations in the Nashville, Tennessee area, further enhancing our ability to coordinate inventory, manage inbound and outbound shipments, and support customers across multiple regions. Through close collaboration with our manufacturer partners, many products can also be shipped directly from manufacturer facilities to customer locations, reducing transit times and improving delivery efficiency when appropriate. Rampart USA has extensive experience supporting cooperative purchasing programs and government procurement vehicles, helping agencies streamline purchasing processes, reduce administrative burden, and accelerate acquisition timelines. Our integrated sales, operations, customer service, and logistics teams work collaboratively to ensure accurate order fulfillment, shipment tracking, and proactive communication throughout the delivery process. In addition, Rampart USA maintains emergency procurement response capabilities to support urgent operational requirements, critical incidents, disaster response efforts, and time-sensitive equipment needs. By leveraging our supplier network, logistics infrastructure, manufacturer direct-ship capabilities, and dedicated customer support resources, Rampart USA is well-positioned to deliver reliable, scalable, and responsive solutions to Sourcewell participating entities throughout the United States.	
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	We have no restrictions applicable to Sourcewell participating entities located in these areas. Rampart USA will work with these entities in the same manner as customers in the continental United States.	
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	N/A	*
33	Identify any geographic	Rampart USA does not sell in Canada	*

	areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.		
34	Identify any account type or Participating Entity type from the RFP that will not have full access to the requested Solutions if an agreement is awarded, along with the reason(s) why.	Rampart USA does not anticipate any account type or participating entity identified in the RFP being restricted from accessing the requested solutions if an agreement is awarded. We are committed to providing equitable access to all eligible Sourcewell participating entities.	*
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes	*

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	Rampart USA's marketing strategy is centered on direct engagement with public safety decision-makers, procurement professionals, trainers, and frontline operators. A cornerstone of this strategy is our extensive Test and Evaluation (T&E) Program, which provides agencies with the opportunity to conduct hands-on evaluations of equipment in real-world training and operational environments prior to making purchasing decisions. Through this program, law enforcement, military, corrections, and public safety agencies can assess product performance, compatibility, user acceptance, and mission suitability before committing procurement funds. Rampart USA maintains a dedicated inventory of demonstration and evaluation equipment and supports both on-site and remote evaluations nationwide. The T&E Program has proven to be one of Rampart USA's most effective customer engagement and product adoption tools, helping agencies make informed purchasing decisions, reducing procurement risk, and increasing confidence in selected solutions. In support of this program, Rampart USA promotes its solutions through relationship-based sales activities, manufacturer partnerships, agency demonstrations, product evaluations, cooperative purchasing outreach, and direct engagement with end users. These efforts are conducted year-round to maintain consistent visibility and engagement with federal, state, and local agencies across the United States. A key component of Rampart USA's marketing strategy is its extensive participation in major public safety, law enforcement, and tactical industry conferences and trade shows. These events provide opportunities to demonstrate products, engage directly with end users, educate procurement personnel, and promote cooperative purchasing opportunities. Rampart USA regularly participates in industry-leading events including SHOT Show, NYTOA Conference / TacOps North, TacOps South, the OTOA Conference,	*

		the NTOA Conference, the IACP Conference, the TTPOA Conference, and the ALERRT Conference. In addition, we routinely attend state sheriff association conferences, regional tactical officer association events, training conferences, and other public safety gatherings throughout the United States. Beyond trade shows and in-person engagement, Rampart USA supports its marketing efforts through targeted digital marketing campaigns, email communications directed toward procurement and command personnel, manufacturer-supported marketing initiatives, cooperative purchasing promotion, social media engagement focused on public safety professionals, and direct outreach by territory managers and account representatives. We also maintain visibility through our website, including dedicated cooperative purchasing and contract information available at https://rampartcorpusa.com/contracts/. Following contract award, Rampart USA will actively promote the Sourcewell contract through website integration, sales team training, customer communications, digital marketing initiatives, cooperative purchasing education efforts, product demonstrations, T&E opportunities, trade show outreach, and manufacturer partner communications. These activities will begin immediately upon contract award and continue throughout the contract term to maximize awareness, utilization, and value for participating entities nationwide.	
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	Rampart USA utilizes a combination of digital marketing tools, customer relationship management systems, website analytics, and social media platforms to enhance and optimize its marketing efforts. These technologies enable us to effectively engage current and potential customers while measuring the effectiveness of outreach activities and identifying opportunities for increased engagement. We leverage social media platforms such as LinkedIn, Instagram, Facebook, and YouTube to share product information, training content, industry updates, event participation, and partner announcements. Digital communications are coordinated with trade show and conference activities to extend the reach of in-person engagement and maintain ongoing visibility with customers throughout the year. Rampart USA also strategically partners with industry publications and digital networks to expand audience reach and increase product visibility within the Law Enforcement and Military markets. This includes product announcements, press releases, and editorial placements through industry-recognized platforms such as Soldier Systems Daily, as well as newsletter spotlights and digital outreach through networks including Police1 and Officer.com.	*

		To support targeted communications, Rampart USA utilizes Outreach email engagement software and integrated business systems such as NetSuite to segment and manage customer groups based on agency type, operational focus, customer interest, and prior engagement activity. These tools allow us to deliver relevant information to specific end-user groups while tracking engagement metrics and campaign effectiveness to help refine future outreach strategies. Rampart USA also utilizes website analytics and digital performance data to monitor customer interests, evaluate campaign effectiveness, and identify trends in engagement and content interaction. Insights gathered from digital interactions and web traffic help guide marketing strategy and ensure outreach efforts remain aligned with customer requirements and operational needs.	
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	Sourcewell plays an important role in helping participating agencies become aware of awarded contracts and utilize them. Through its established network and cooperative purchasing expertise, Sourcewell helps agencies identify solutions that meet their operational and procurement needs. Rampart USA sees Sourcewell as a partner in educating agencies on the benefits of our agreements. By combining Sourcewell's reach with Rampart USA's relationships and experience serving the law enforcement, military, and public safety markets, we believe any resulting agreements will achieve strong visibility and provide a streamlined purchasing option for participating agencies throughout the contract term.	*
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training, incentives) into your sales process.	Following contract award, Rampart USA will integrate the Sourcewell agreement directly into our sales processes through internal training, customer outreach, marketing support, and ongoing account management. Rampart USA's sales and account representatives will be trained on the terms, benefits, eligible users, and purchasing processes associated with the agreement. This training will ensure that our team can clearly explain the value of the agreement, identify appropriate opportunities, and guide agencies through the steps required to access and benefit from our agreement. The Sourcewell contract will also be incorporated into sales presentations, customer communications, quotes, and follow-up materials where applicable. Our representatives will actively promote the contract during direct outreach to public safety agencies, product demonstrations, trade shows, and agency meetings. This will help ensure that procurement personnel and end users understand how our agreement can simplify purchasing. Rampart USA will further support contract adoption through digital marketing campaigns, manufacturer-supported initiatives, social media engagement, and website visibility. Contract information will be featured on our website and included in relevant sales and marketing materials throughout the contract term. By embedding the Sourcewell agreement into our sales training, outreach, and customer engagement processes, Rampart USA will help maximize awareness, utilization, and value for participating agencies.	

40	Are your Solutions available through an e-Procurement or e-Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational customers have successfully utilized them.	No. Rampart USA does not currently offer a dedicated e-Procurement or e-Commerce ordering platform. Customers typically engage with Rampart USA through direct sales representatives, email, telephone, and quote-based procurement processes. This approach allows Rampart USA to provide personalized support, product expertise, configuration assistance, and tailored quotations to meet the specific requirements of our customers.	*
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Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods, and any costs that apply.	Rampart USA supports a variety of product-related training opportunities for Sourcewell participating entities, to assist with product understanding, deployment, operation, and support. Available training may include product familiarization, operational instruction, equipment deployment guidance, virtual or in-person demonstrations, technical support, and implementation assistance. Depending on the product and manufacturer, training may also include manufacturer-led certification or specialized technical instruction. Training availability and cost vary by manufacturer and product category. Basic product familiarization and implementation support may be included as standard or provided at no additional cost, while advanced, specialized, or certification-based training may be optional and may involve additional fees that will be clearly identified in advance. Training is provided through a combination of Rampart USA personnel and our manufacturer partners. Delivery methods may include in-person sessions, agency-based demonstrations, virtual presentations, remote technical support, trade show instruction, and manufacturer-hosted programs.	*
42	Describe any technological advances that your proposed Solutions offer.	Rampart USA's proposed solutions incorporate a broad range of technological advances designed to enhance operational effectiveness, situational awareness, survivability, communication, and training outcomes for military, law enforcement, corrections, and government organizations. In addition to representing leading global manufacturers, Rampart USA provides access to exclusive access to WARQ and Defilade product lines, offering capabilities that differentiate our solutions from traditional distributors. Examples of these technological advances include: Advanced Force-on-Force Training Technology (WARQ): The WARQ Force-on-Force Training Helmet represents a significant advancement in reality-based training systems. Its patented anti-fog ventilation system actively manages airflow to maintain clear visibility during extended training scenarios, reducing interruptions and improving user safety. Combined with	*

		a lightweight design, wide field of view, and enhanced comfort, the WARQ platform enables more realistic and effective force-on-force training. The system is currently utilized by more than 400 organizations across the United States, including federal agencies, military units, and specialized tactical teams. Innovative Protective and Tactical Equipment (Defilade): Defilade products are designed to meet evolving operational requirements through advanced materials, mission-driven design, and continuous end-user feedback. These solutions emphasize durability, performance, adaptability, and operational effectiveness, providing users with equipment optimized for demanding environments. Advanced Electro-Optics and Sensor Fusion: As the exclusive U.S. distributor for Elynxo, Rampart USA provides access to technologies such as the Virtuoso monocular, which combines optical vision, high-definition thermal imaging, laser rangefinding, and target geolocation capabilities into a compact multifunction device, enhancing situational awareness and target acquisition. Thermal Imaging and Night Vision Technologies: Solutions from Night Vision Devices (NVD) and Pulsar provide state-of-the-art image intensification and thermal imaging capabilities, enabling effective operations in low-light, no-light, and degraded visual environments. Integrated Tactical Communications and Hearing Protection: Systems from Invisio, Sordin, and Genasys/LRAD deliver advanced communication capabilities, digital hearing protection, and long-range acoustic communication technologies that improve command and control while enhancing personnel safety in demanding operational environments. Rampart USA is one of only two authorized distributors in the United States for Sordin products. Multispectral Signature Management: GHOSTHOOD camouflage systems utilize patented CONCAMO® technology to reduce visual, near-infrared, and thermal signatures, helping personnel and equipment remain less detectable across multiple spectrums. Rampart USA is one of only two authorized distributors of GHOSTHOOD products in the United States. Next-Generation Protective Equipment: Solutions from Galvion, Schuberth, United Shield, and Revision Military incorporate advanced materials, ergonomic designs, and modern manufacturing techniques to improve ballistic protection, comfort, and operational effectiveness. Modern Load Carriage and Equipment Integration: Products from Mystery Ranch, S&S Precision, and related partners leverage advanced design methodologies and materials to improve equipment integration, weight distribution, mobility, and mission effectiveness. Through its exclusive product portfolio, selective distribution partnerships, and relationships with industry-leading manufacturers, Rampart USA delivers innovative, field-proven solutions that enhance training realism, situational awareness, survivability, communication, mobility, and overall mission readiness for end users.	
43	Describe any sustainability initiatives or certifications that relate to your organization and/or	Rampart USA is committed to responsible business practices and works with manufacturers and suppliers that emphasize product durability, lifecycle value, and efficient resource utilization. While Rampart USA does not currently hold any formal sustainability certifications, the company strives to reduce waste through electronic communications, digital documentation, and efficient inventory and shipping practices where practical.	*

	proposed Solutions. If applicable, describe the certification(s) for each initiative.		
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions hold.	Rampart USA is not aware of any third-party issued eco-labels, environmental ratings, or sustainability certifications that apply across its proposed solutions.	*
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	First and foremost, Rampart USA is the exclusive North American distributor and provider of the WARQ and Defilade product lines. These exclusive relationships give participating entities access to innovative training, protective, and tactical equipment that cannot be purchased through other distribution channels. Since 2020, these brands have grown from zero end users to more than 500 law enforcement, military, corrections, and public safety agencies across the United States. The WARQ Force-on-Force Training Helmet alone is currently utilized by more than 400 end-user organizations, including federal agencies, military units, and specialized tactical teams. Another key differentiator is Rampart USA's ability to identify, source, and successfully introduce leading European and international manufacturers to the U.S. public safety market. Through longstanding relationships with specialized manufacturers, Rampart USA provides agencies access to emerging technologies, mission-specific equipment, and innovative solutions that may not otherwise be available through traditional procurement channels. Our team has extensive experience navigating the regulatory, logistical, and operational requirements necessary to bring internationally sourced products to U.S. government customers. Rampart USA also operates an industry-leading Test and Evaluation (T&E) Program, which has become one of our most effective tools for supporting agency procurement decisions. We maintain a dedicated inventory of demonstration and evaluation equipment and support both on-site and remote evaluations nationwide. This program allows agencies to place equipment directly into the hands of end users, trainers, and decision-makers prior to purchase, enabling informed procurement decisions, reducing risk, and increasing confidence that selected solutions meet operational requirements. In addition, Rampart USA provides a highly responsive customer service model supported by dedicated territory managers, inside sales personnel, customer support specialists, and executive leadership oversight. Our integrated sales, service, and operations teams typically respond to customer inquiries within 12 business hours or less and provide corrective action plans within 24 hours for critical issues. This commitment to service ensures agencies receive timely support before, during, and after procurement. Finally, unlike broad-line distributors serving multiple unrelated industries, Rampart USA is focused exclusively on law enforcement, military,	*

		corrections, and public safety customers. Our team brings deep operational knowledge, specialized product expertise, and a thorough understanding of the mission requirements faced by the agencies we serve. These combined advantages reduce procurement complexity, improve access to innovative and mission-ready solutions, and provide participating entities with a knowledgeable partner committed to supporting their operational success.	
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Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	☐ Yes ☒ No	N/A	*
47	Women Business Enterprise (WBE)	☐ Yes ☒ No	N/A	*
48	Disabled-Owned Business Enterprise (DOBE)	☐ Yes ☒ No	N/A	*
49	Veteran-Owned Business Enterprise (VBE)	☐ Yes ☒ No	N/A	*
50	Service-Disabled Veteran-Owned Business (SDVOB)	☐ Yes ☒ No	N/A	*
51	Small Business Enterprise (SBE)	☐ Yes ☒ No	N/A	*
52	Small Disadvantaged Business (SDB)	☐ Yes ☒ No	N/A	*
53	Women-Owned Small Business (WOSB)	☐ Yes ☒ No	N/A	*

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	Standard payment terms are Net 30 days from invoice date for approved government and educational entities unless otherwise negotiated or required by contract.	*
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees	Purchase Orders ACH / EFT payments Wire transfers Checks Credit cards and procurement cards (pCards) - no fees	

	associated with these methods.	charged up to a certain value	
56	Describe available leasing, financing, or as-a-service options, including key features and any third-party providers or financial partners used.	Leasing can be available depending on the products	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Standard terms and conditions are included in the applicable standard documentation attached for reference.	*
58	Describe your pricing model AND quantify the proposed discount(s) offered. If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the "Master Agreement Price". B. If proposed pricing is a Percentage Discount from Catalog or Category, one of the following MUST be submitted: (1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.	Rampart USA offers a percentage-based discount pricing model tied to manufacturer catalog pricing and negotiated contract pricing structures. Discount levels will vary by manufacturer, product category, order size, and market conditions. Under any awarded agreement, participating entities will have access to very competitive discounted pricing on eligible products and solutions. Brand Discount Defilade 10% Warq 25% Ghosthood 25% Elynxo 6% Genasys 5% - 15% High Gear 15% Invisio 12% - 15% Mystery Ranch 10% - 20% NVD 10% Pulsar 10% Dark 30 10% Rapid Assault Tools 10% S&S 10% Schuberth 10% Scorpion 10% United Shield 25% Unit Solutions 5% - 10% Nightstick 35% Sordin 5% - 20% Galvion 20% Revision Military 10% - 20% ASP 10% - 20% Sabre 20% First Tactical 10% - 20% HSGI 10% Peerless 25% Zero 9 10%	*

		Streamlight 25% Smith & Wesson 5% - 25% Impact Spray 25% A complete pricing file is attached for review. Also attached are notes on some of our exclusive product offerings.	
59	Provide details of any quantity or volume discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	Rampart USA's proposed pricing already reflects competitive contract pricing and the best available discounts based on our manufacturer relationships, negotiated supplier agreements, and anticipated contract volume. As a result, no additional quantity discounts, volume discounts, or rebate programs are currently offered beyond the pricing structure proposed under this contract. However, Rampart USA will continue to work with manufacturers and suppliers to identify any special promotional pricing, agency-specific opportunities, or manufacturer-sponsored incentives that may become available during the contract term. Any such savings, when available and applicable, will be passed through to participating entities.	*
60	Describe your method of facilitating non-contracted products or related services and define the associated costs/fees.	Rampart USA focuses on providing products and services within the scope of the contract. When requested, Rampart USA may facilitate related non-contracted products or services through its established manufacturer and supplier network. Such items will be quoted separately and clearly identified as outside the contract offering. No additional sourcing or facilitation fees will be charged; any applicable costs will be limited to the product price, shipping, and requested services, all of which will be disclosed in advance.	*
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	Rampart USA's submitted pricing includes the cost of the products offered under the contract. Costs not included in the submitted pricing may include applicable taxes, special shipping or freight charges, expedited delivery, installation, on-site services, customized training, and other customer-requested services not specifically included in the quoted product price. Any such charges will be identified and disclosed to the participating entity prior to purchase.	*
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	Rampart USA utilizes national shipping and logistics providers to support efficient delivery throughout the contiguous United States. Shipping costs are generally based on: Product size and weight Shipment destination Delivery urgency Hazardous material requirements where applicable Freight charges may be prepaid and added, included within quoted pricing, or waived based on order size and	*

		manufacturer programs. Any freight costs will be clearly communicated at the time of quoting	
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	Rampart USA utilizes national and international shipping and logistics providers to support efficient delivery throughout the contiguous United States, as well as Alaska, Hawaii, Canada, and select offshore locations. Shipping costs are generally based on: Product size and weight Shipment destination Delivery urgency Hazardous material requirements, where applicable International customs, duties, taxes, and brokerage fees for cross-border shipments Freight charges may be prepaid and added, included within quoted pricing, or waived based on order size and manufacturer programs. Deliveries to Alaska, Hawaii, Canada, and offshore locations may require additional transit time and freight charges. Any applicable shipping costs, surcharges, duties, taxes, or special handling requirements will be clearly communicated at the time of quoting.	*
64	Describe any unique distribution, delivery, or deployment methods offered in your proposal.	Rampart USA offers a flexible distribution and delivery model designed to improve product availability, reduce delivery timelines, and support the specialized needs of public safety agencies. We leverage our direct manufacturer fulfillment, distributor inventory networks, centralized warehouse capabilities, and strategic logistics partnerships to determine the most efficient delivery path for each order. This model is especially valuable for emergency or time-sensitive procurement situations, where agencies may require rapid access to mission-critical equipment. By combining multiple fulfillment channels with strong manufacturer relationships, Rampart USA can provide participating entities with a reliable and adaptable distribution solution.	*
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	Rampart USA will employ internal self-audit processes to verify that the orders of Sourcewell participating entities are processed in accordance with the terms of any awarded agreement. These reviews may include checks of quotes, sales orders, invoices, customer records, and pricing files maintained within our NetSuite ERP system. Rampart personnel will confirm that the correct contract pricing or discounts are applied, and all required documentation is retained. Any discrepancies will be escalated to appropriate internal personnel for rectification.	*
66	Provide a list of internal metrics that will be tracked to measure the	Rampart USA will track a range of internal metrics to measure the success of a Sourcewell agreement. We will review the	*

	success of a resulting Agreement.	number of customer inquiries, the number of participating entities contacted through direct outreach, and the number of quotes issued through the Sourcewell agreement. We will measure the sales volume and revenue generated. After fulfillment, we will monitor customer satisfaction and retention. Response times for all customer interactions will be carefully observed. These metrics will help Rampart USA evaluate awareness, adoption, engagement, performance, and overall value delivered to Sourcewell participating entities.	
67	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Rampart USA proposes an administrative fee of 2% of net sales generated under the contract, payable to Sourcewell within 30 days following the end of each calendar quarter.	*

Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	As good as or better than pricing typically offered through our existing cooperative contracts, state contracts, or agencies.	Pricing offered under this contract is based on Rampart USA's established manufacturer relationships, negotiated supplier agreements, anticipated contract volume, and commitment to serving public sector agencies. Pricing reflects discounts from standard commercial pricing and is structured to provide participating entities with competitive and transparent pricing across the contract term. The pricing structure is designed to maximize overall value while ensuring access to high-quality products, technical expertise, training resources, and responsive customer support. Rampart USA continuously works with its manufacturer partners to identify cost-saving opportunities and pass those benefits on to participating agencies whenever possible.	*

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box

provided, as necessary.

#	Category or Type	Offered *	Provide a detailed description of all solutions offered.	
69	Law enforcement duty gear	☒ Yes ☐ No	Rampart USA offers a broad range of law enforcement duty gear through manufacturers including Galvion, Schuberth, United Shield, Defilade, S&S Precision, Mystery Ranch, High Gear, DMS Gear, and Impact Pepper Spray. These brands provide mission-critical equipment including duty and bump helmets, protective headgear, load carriage platforms, tactical packs, equipment pouches, communications integration solutions, officer safety equipment, and force-on-force training gear. Galvion, Schuberth, and United Shield specialize in advanced head protection systems, duty helmets, and officer safety equipment designed for patrol, tactical, and specialized law enforcement operations. Mystery Ranch supplies operational packs, load-bearing equipment, and mission-specific storage solutions utilized by patrol officers, tactical teams, corrections personnel, and specialized units. S&S Precision provides equipment mounting systems, helmet accessories, communications integration platforms, and mission-configurable carriage solutions that enhance officer effectiveness and operational readiness. Impact Spray delivers less-lethal personal defense and compliance tools widely utilized by law enforcement agencies for officer protection, suspect control, and use-of-force applications. Defilade, High Gear, and DMS Gear provide protective equipment and force-on-force training systems that support officer readiness, scenario-based training, and operational safety. Collectively, these products support patrol officers, school resource officers, corrections personnel, tactical teams, public order units, and specialized law enforcement personnel with durable, field-proven equipment designed for daily operational use. Through its extensive manufacturer partnerships and industry-leading test and evaluation program, Rampart USA enables agencies to assess equipment performance and suitability prior to procurement, helping ensure selected solutions meet operational requirements and agency objectives.	*
70	Traffic safety enforcement equipment, devices, and instruments	☒ Yes ☐ No	Rampart USA supports traffic enforcement, public safety operations, and incident management through technologies offered by Genasys, Pulsar, Dark30, Elynxo, and NVD. Genasys provides long-range communication and mass-notification systems that support traffic control, emergency response coordination, evacuation management, and public warning operations. Pulsar and Dark30 deliver advanced thermal imaging and observation technologies that assist officers with nighttime traffic enforcement, accident scene management, vehicle searches, perimeter security, and roadway surveillance. NVD supplies night vision and electro-optic systems that enhance visibility and situational awareness during low-light enforcement activities. Elynxo contributes integrated communication and networking technologies that facilitate coordination between officers, dispatch centers, and incident command personnel. Together, these solutions improve officer safety, operational awareness, and response effectiveness during traffic enforcement and public safety	*

			operations.	
71	Crime scene management and evidence collection equipment and supplies	☒ Yes ☐ No	Rampart USA provides equipment that supports crime scene security, documentation, evidence collection, and investigative operations through brands including Mystery Ranch, DMS Gear, Galvion, Pulsar, NVD, and Elynxo. Mystery Ranch offers specialized packs, pouches, and organizational systems that allow investigators to transport and manage evidence collection supplies efficiently in the field. Advanced thermal imaging and night vision solutions from Pulsar and NVD assist investigators with searches, evidence recovery, surveillance operations, and scene assessment in challenging lighting conditions. Galvion and DMS Gear contribute protective equipment and mission support solutions that help investigators safely operate in hazardous or complex environments. Elynxo communications technologies facilitate secure information sharing and coordination between investigative personnel. These products help agencies maintain scene integrity, improve evidence handling processes, and enhance operational efficiency throughout investigative activities.	*
72	Tactical and Explosive Ordnance Disposal (EOD) equipment (with the exception of those items excluded in subsections 2. or 3. below)	☒ Yes ☐ No	Rampart USA offers one of the industry's most comprehensive portfolios of non-ballistic tactical, public order, training, and EOD-support equipment through exclusive brands and leading manufacturers including WARQ, Defilade, Unit Solutions, INVISIO, Galvion, Schuberth, Mystery Ranch, S&S Precision, Pulsar, NVD, Dark30, Rapid Assault, and other specialized tactical equipment providers. As the exclusive North American distributor of WARQ and Defilade, Rampart USA provides agencies with innovative force-on-force training, public order, and tactical equipment solutions that are not available through other distribution channels. These product lines include force-on-force training helmets, riot and public order helmets, protective shields, impact protection systems, and training equipment designed to enhance safety while supporting realistic operational training and crowd management requirements. Rampart USA also partners with Unit Solutions to provide advanced non-lethal training systems and simulation equipment that enable realistic scenario-based exercises for law enforcement, military, corrections, and specialized response teams. These systems support firearms training, tactical decision-making, force-on-force exercises, and mission rehearsal activities that improve readiness while reducing training risk. For tactical communications and operator integration, Rampart USA offers solutions from INVISIO, providing advanced communication systems, hearing protection, and mission-critical operator connectivity solutions used by military and specialized tactical units worldwide. These systems enhance command-and-control capabilities, situational awareness, and team coordination during high-risk operations. Our tactical equipment portfolio further includes Galvion and Schuberth bump helmets, mission equipment integration systems, and non-ballistic protective headgear; S&S Precision equipment integration platforms, load carriage solutions, and mission-essential accessories; and Mystery Ranch assault packs, medic packs, EOD packs, and mission-specific	*

			load-bearing equipment designed for demanding operational environments. Rampart USA also supports tactical and EOD operations through advanced surveillance, reconnaissance, and threat-assessment technologies from Pulsar, NVD, and Dark30, including thermal imaging, night vision, observation systems, and low-light operational equipment. Additional solutions include camouflage, concealment, and signature-management products designed to support tactical deployments, surveillance operations, special response teams, and EOD personnel operating in complex environments. Collectively, these solutions support the operational requirements of SWAT teams, bomb squads, special operations units, public order teams, training divisions, military organizations, and other specialized response personnel. Through its exclusive brands, international manufacturer partnerships, and industry-leading test and evaluation program, Rampart USA provides agencies access to innovative tactical and EOD-related equipment, hands-on product evaluation opportunities, and expert support throughout the procurement process.	
73	Services related to the respondents offering of the solutions in subsections 1. a. – d. above, such as training, installation, testing, maintenance, warranty programs, and technical support	☒ Yes ☐ No	Rampart USA sources products through established suppliers and authorized manufacturer relationships, helping ensure that participating entities receive properly supported equipment, implementation assistance, training, and access to manufacturer support resources.	*
74	Please describe other Solutions not specifically mentioned in this Table 7A, that are within the scope of this RFP	☒ Yes ☐ No	Rampart USA also provides implementation assistance, product demonstrations, technical consultation, warranty support, and ongoing customer service to help agencies evaluate, deploy, and maintain mission-critical equipment. Through established relationships with leading manufacturers and authorized suppliers, Rampart USA continuously expands its portfolio to address evolving operational requirements, emerging technologies, and the changing needs of public safety professionals.	*

Table 7B: Depth and Breadth of Offered Solutions - Industry Specific

#	Question	Response *	
75	Describe in detail warranties and extended warranties	Warranty coverage for the products offered by Rampart USA varies by the manufacturer, the product category and the specific item. Many manufacturers provide standard warranties covering defects in materials	*

	offered and how they will be administered, including any repair services provided under warranty. Include whether coverage applies to all products, parts, labor, technician travel, and geographic locations.	and workmanship, subject to the terms, conditions, and limitations established by the manufacturer. Extended warranties may be available for select product categories or manufacturers. Rampart USA will assist Sourcewell participating entities with warranty administration by helping coordinate warranty claims, repairs, replacements, and communication with the manufacturer. Rampart USA serves as a customer advocate throughout the warranty process to help facilitate timely resolution and minimize disruption to the operations of a participating entity making a claim. Warranty coverage may vary with respect to products, parts, labor, technician travel, repair services, replacement units, and geographic availability. Some warranties may cover parts and labor, while others may be limited to repair or replacement of defective components. Where available, Rampart USA will identify extended warranty options, applicable costs, coverage terms, and service limitations at the time of quote or purchase.	
76	Demonstrate your ability and experience in providing solutions to Military agencies.	Rampart USA has demonstrated significant experience and expertise supporting military agencies, tactical units, and related government organizations with mission-ready operational equipment. Our product offering includes tactical gear, protective equipment, breaching tools, medical solutions, and other specialized products used in demanding military and tactical environments. Rampart USA understands the operational demands, procurement requirements, and compliance expectations associated with serving military customers. We work with manufacturers that support both military and law enforcement sectors, allowing us to provide access to equipment designed for high-risk military applications. In addition, members of Rampart USA's sales and customer support teams bring military subject matter expertise and service experience. This focus helps our team better understand customer requirements, recommend appropriate solutions, and support agencies throughout the procurement and deployment process. Through our specialized product knowledge, manufacturer relationships, and experience supporting tactical end users, Rampart USA is well positioned to provide effective solutions to military agencies.	*
77	Describe how your company ensures product quality, safety, and compliance with applicable industry standards.	Rampart USA ensures product quality, safety, and compliance by working with reputable manufacturers that maintain applicable industry certifications, testing standards, and quality assurance programs. We prioritize products designed to meet recognized public safety, tactical, and operational performance standards. Rampart USA sources products through established suppliers and authorized manufacturer relationships, helping ensure that participating entities receive properly supported equipment. Where applicable, we verify manufacturer certifications, product specifications, and compliance documentation to support agency procurement needs. We also use internal order review and quality control processes to confirm that quoted and supplied products align with customer requirements, applicable regulations, and manufacturer specifications, including relevant federal, state, and local requirements. Rampart USA conducts ongoing supplier evaluations to ensure manufacturer partners continue to meet expectations for quality, reliability, and safety. Through these processes, Rampart USA helps Sourcewell	*

		participating entities access dependable, compliant solutions for demanding public safety and tactical environments.	
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Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 77. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the “Bid Documents” section. Proposer must upload the **redlined Master Agreement Template, in Microsoft Word format** in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#	Product Category	Unit Price or Range	Discount Range
78	Fully Rugged Laptop		
79	Semi-Rugged Laptop		
80	Rugged Tablet		
81	Radar Speed Sign		
82	Speed/Message Trailer		
83	Duty Holster	From \$41.40	10%
84	Tactical Flashlight	From \$20.35	25% - 35%
85	Handcuffs	From \$36.45	10%
86	Portable LED Scene Light	From \$134.78	25%
87	Evidence Bags		
88	Evidence Markers		
89	Crime Scene Tape		

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”

- [Pricing](#) - All Brands Price List.pdf - Friday June 12, 2026 07:28:55
- [Financial Strength and Stability](#) - Financial Strength and Stability .pdf - Tuesday June 09, 2026 09:45:49
- Marketing Plan/Samples (optional)
- WMBE/MBE/SBE or Related Certificates (optional)
- [Standard Transaction Document Samples](#) - Standard Transaction Document Samples.pdf - Tuesday June 09, 2026 09:49:12
- Requested Exceptions (optional)
- Upload Additional Document (optional)

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Armon Vaziri, Vice President, Rampart USA Corp.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☐ Yes ☒ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_3_Law_Enforcement_Equipment_RFP_061626 Tue June 2 2026 03:38 PM	☒	2
Addendum_2_Law_Enforcement_Equipment_RFP_061626 Thu May 21 2026 04:03 PM	☒	1
Addendum_1_Law_Enforcement_Equipment_RFP_061626 Tue May 12 2026 04:30 PM	☒	3